COON CREEK WATERSHED DISTRICT
Request for Board Action

MEETING DATE: March 9, 2020
AGENDA NUMBER: 13
ITEM: Metro I-Net (City of Roseville) IT Service

AGENDA: Discussion

ACTION REQUESTED
Continue discussion regarding entering into a Metro I-Net joint powers agreement for IT services.

BACKGROUND
At the February 24, 2020 Board Meeting a detailed report on the Metro I-Net proposed change from a contract service to a joint power agreement was reviewed and discussed. (see the 2/24/2020 Board Packet Item 12 and 12a for Staff Report and DRAFT Joint Power Agreement.)

The Board asked staff to provide, if possible, comparison costs for other IT service providers. Due to the need for the District to make a commitment by the March 23, 2020 meeting, staff would not be able to issue a Request for Proposal (RFP) by the deadline date. However, staff noted they would try get comparison costs.

The Board also wanted to continue the discussion when missing board members could weigh in on the discussion.

ISSUES/CONCERNS
Other FFPs: Staff reached out to the 35 units of government (+ 9 other agencies) to inquire if IT RFPs in recent months. The City of Victoria responded. A summary of the 8 responses to the City of Victoria and our current contract are as follows:

(The proposed fees were varied. Services, in most cases, were based on the number of electronics serviced. The fees were broken down to a per unit cost and calculated to include the ~24 units that Metro I-Net currently services for CCWD.)

<table>
<thead>
<tr>
<th>Metro I-Net - Coon Creek Watershed</th>
<th>24 Workstations (4 desktops, 9 laptops, 8 tablets, 3 servers)</th>
<th>$2,384.00</th>
<th>$2,384</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Quotes for City of Victoria June 2019</strong></td>
<td>Proposed Monthly Fee</td>
<td>One-time Fees</td>
<td>Calculated to 24 pieces of equipment</td>
</tr>
<tr>
<td>Atomic</td>
<td>$5,265.76</td>
<td>$16,621.00</td>
<td>$2,160.30</td>
</tr>
<tr>
<td>AIS</td>
<td>60</td>
<td>$3,110.00</td>
<td>$3,500.00</td>
</tr>
<tr>
<td>CITIG</td>
<td>60</td>
<td>$5,000.00</td>
<td>$5,000.00</td>
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</tbody>
</table>
CIT  |  up to 40 (server, firewall, etc not specified)  | $4,360.00  | $420.00  | $2,616.00  

Corporate Technologies  |  48 workstations, 6 servers, 1 network = 55  | $3,060.00  | $3,060.00  | $1,335 + backup  

Deltaware Data Solutions  |  36 users, 60 units  | $15,469.15  | $3,000.00  | $6,187.66  

Eide  |  6 servers, 60 workstations  | $2,547.00  |  

Impact Group  |  60 units  | $7,640.00  |  

* on-site response, addl fees  
** Hourly rates $60 to $300 for addl services. Travel time @ $100 per hour.  
None of the quotes include computer purchase consulting and procurement through the gov't contract, or computer set-up in their monthly costs. Currently we receive these services with our monthly Metro I-Net contract.

** CONSIDERATIONS **  
Metro I-Net is a non-profit organization. They do not try to sell services or products that are not needed. In the past, they have provided us equipment until we can budget for the replacement.

** OPTIONS **  
1)  Continue the discussion at the March 23, 2020 meeting and be prepared to either commit to the JPA or direct staff to begin the process of procuring new IT provider.  
2)  Make a commitment to the JPA with Metro I-Net.  
3)  Direct staff to begin the process of procuring new IT provider and inform City of Roseville (Metro I-Net) of the decision.

** RECOMMENDATION **  
Make a commitment to the Joint Power Agreement with Metro I-Net.